



 **SPECIALTY**  
Risk Management

 **PHARMACY**  
Risk Management

## Pharmacy Risk Management is changing the benefits landscape.

A Pharmacy Risk Manager doesn't replace a PBM. It serves to enhance a PBM model as an advocate for the plan sponsor and its plan participants.

RxResults leverages proprietary informatics, clinical expertise and business processes to formulate actionable insights and implement evidence-based strategic initiatives to manage pharmacy and specialty pharmacy spend.

### As a Pharmacy Risk Manager, RxResults:

- ✓ Provides a team of independent pharmacists and benefit industry experts.
- ✓ Identifies plan risks and stratifies cost savings opportunities.
- ✓ Delivers unprecedented insights into drug costs and utilization trends.
- ✓ Utilizes a proprietary analytics platform and clinical rules engine.



## Clinical Expertise & Research

Evidence-based pharmacy risk management directly meets the challenge of ensuring access to medications proven safe and effective while providing cost control. RxResults features a collaborative relationship with the UAMS College of Pharmacy's Evidence-Based Prescription Drug Program (EBRx).

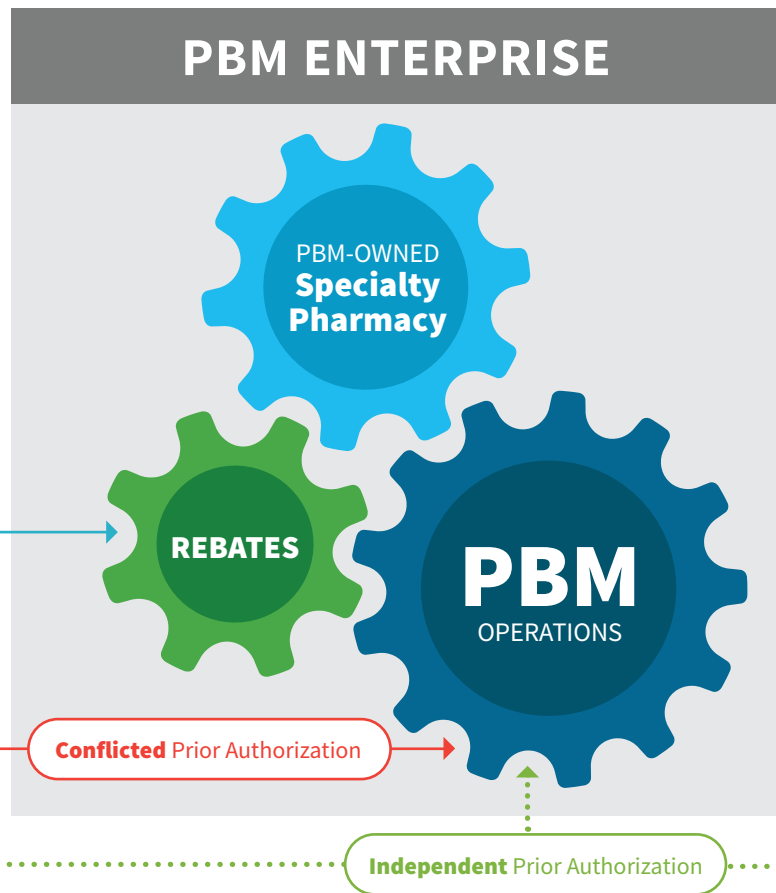
### About EBRx:

- ✓ Nationally recognized in pharmacy and pharmacy education
- ✓ Focuses on patient safety and clinical efficacy
- ✓ Has been helping benefit plans and their plan participants save on prescription costs since 2004
- ✓ Provides independent and unbiased analyses of peer-reviewed clinical studies of medications and classes of medications
- ✓ Develops clinical and evidence-based prior authorization criteria



## The Specialty Drug Conflict of Interest

In the current industry model, many PBMs own the specialty pharmacy and they complete the prior authorization of the specialty drugs. The approval of specialty drugs can produce revenue for the PBM in the fulfillment of the drug via their specialty pharmacy and through potential rebates with the drug manufacturers.



## Independent, Unbiased Prior Authorization of Specialty Drugs

### RxResults removes the conflict of interest.

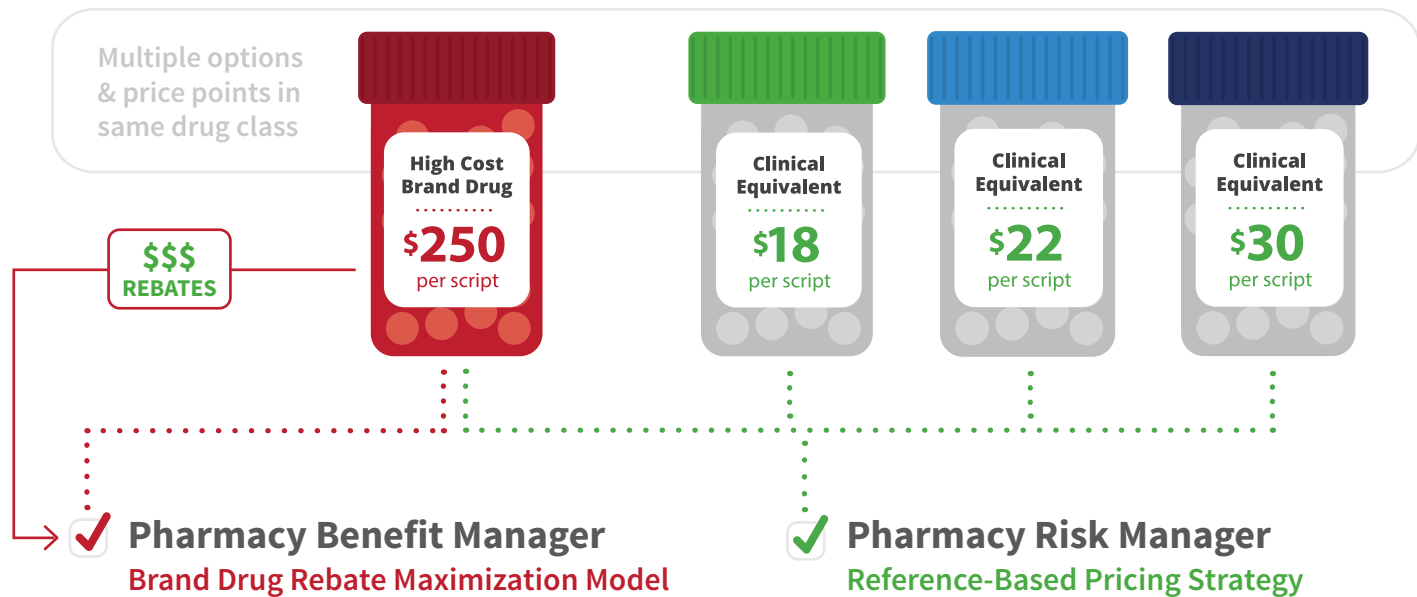
Our model is designed to make certain the right member meeting the right clinical criteria gets the right drug at the right time in an effort to achieve the best clinical outcome.



**RxResults has a marked advantage due to their relationship with the nationally recognized University of Arkansas for Medical Sciences' College of Pharmacy.**

RxResults provides independent, non-biased clinical prior authorization review of specialty drugs. PBMs still provide pharmacy benefit management services and specialty pharmacy services, including fulfillment of specialty drugs.

# PHARMACY RISK MANAGEMENT



When setting up an employer's formulary and preferred drug list the PBM may, at times, be influenced by their relationship with pharmaceutical companies or their own revenue model.

RxResults leverages proprietary informatics and clinical expertise to collaborate with the plan on strategic initiatives like [Reference-Based Pricing](#).

# 12 - 17%

reduction in plan spend

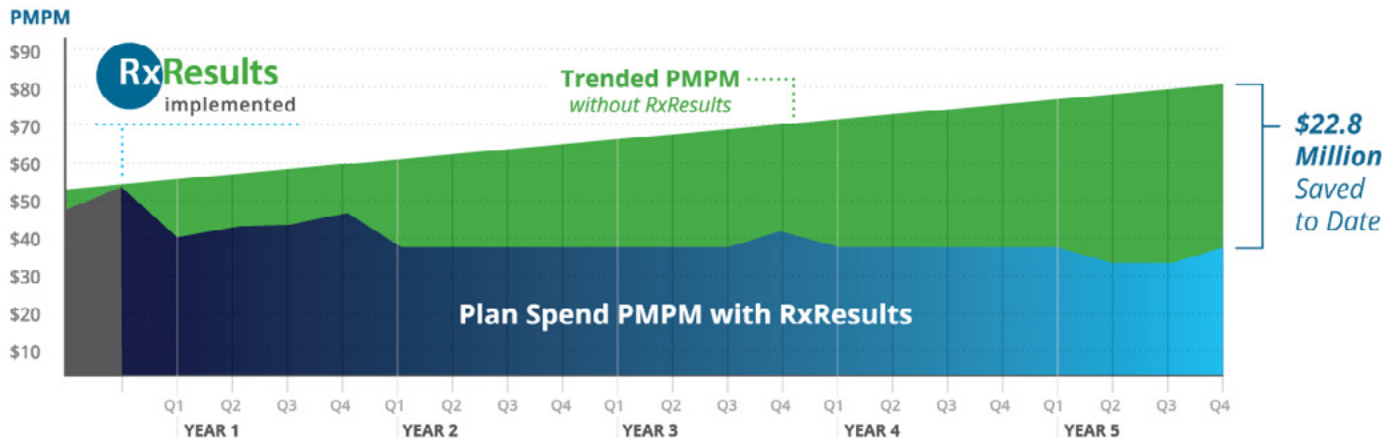
# 65 - 80%

reduction in impacted member copay

RxResults provides evidence-based research for more than **1,500 drugs** across **60-70 classes and sub-classes of drugs** helping the plan sponsor directly meet the challenge of **ensuring access to medications proven safe and effective while providing cost control.**

# MEASURABLE RESULTS

EMPLOYER PROFILE: 14,000 Members



Before RxResults:

**\$54 PMPM**

5 years after RxResults implementation:

**\$39 PMPM**

Projected trend without RxResults:

**\$82 PMPM**